

IOWA FIRST BANCSHARES CORP.

A N N U A L R E P O R T 2 0 1 7

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Iowa First Bancshares Corp.

2017 Annual Report

To Our Shareholders:

Iowa First Bancshares experienced a moderate rebound in net income in 2017 from what was earned in 2016 which was an atypical year for your company. Specifically, net income improved to \$2,398,000, an increase of 67.7%. Were it not for new federal income tax legislation, the results for the past year would have improved by a larger amount.

On December 22, 2017, the President signed comprehensive new tax legislation which lowered the corporate income tax rate from 35% to 21%, which should assist Iowa First Bancshares in increasing future net income. However, this new law also reduced 2017 net income by \$490,000 as the Company's net deferred income tax asset was reduced to reflect the effect of the lower future income tax rate. It is important to note that this fourth quarter 2017 additional income tax expense is a one-time, non-cash accounting charge against net income.

A major factor that limited the potential earnings improvement that the Company otherwise would have enjoyed was a substantially higher provision for loan losses in 2017, rising from \$660,000 in 2016 to \$2,943,000 this year. While there was a 1.3% increase in loan totals to reach \$406,367,000, and a slightly improved net interest margin from 3.43% to 3.47% in 2017, there was a significant deterioration in loan quality, primarily at our subsidiary bank, First National Bank in Fairfield. Net charge-offs for the Company as a percentage of gross loans rose to .48% in 2017 versus only .14% in 2016, and total nonperforming loans grew to \$8,422,000 at year-end 2017 compared to \$5,770,000 at December 31, 2016. These loans are defined as accruing loans past due 90 days, plus nonaccrual loans and troubled debts which have been restructured.

A number of actions have been taken to address the loan quality and credit administration at Fairfield, including changes in policies, procedures, committee functions and board oversight, along with intensified training for loan officers and support staff. During 2017, changes took place in the ranks of bank senior management, and while recognizing the need to address remaining loan and other challenges, the board of Iowa First Bancshares, as well as the board of First National Bank in Fairfield share the belief that the corrective actions already implemented and those that continue to be made ultimately will result in our Fairfield bank once again becoming a significant contributor to shareholder value.

In order to provide the bank in Fairfield the opportunity to succeed in its efforts referred to in the above paragraph, Company management currently is considering its options to fund a capital injection to increase the amount of capital at the bank. Such action should result in Fairfield's tier I capital to average assets ratio increasing from 7.8% at December 31, 2017, to at least 9.0%, and its total capital to risk-weighted assets ratio increasing from 11.0% to at least 12.0%. As shown in Note 9 to the consolidated financial statements, our other subsidiary bank, First National Bank of Muscatine, already enjoys strong capital ratios as evidenced by year-end 2017 tier 1 capital to average assets of 11.2% and total capital to risk-weighted assets of 15.0%.

The Company's earnings and cash flow provided for an increase in its dividend to shareholders of \$.02 per share during 2017 to equal \$1.16 per share, representing a 3.1% yield based on beginning of the year stock price. While thinly traded, it should be noted that Iowa First's stock price per share increased by 22% during 2017, reaching \$45.00 per share at December 31, 2017.

Notwithstanding some of the challenges faced in 2017, and acknowledging that more work is needed to be done, the management and board of Iowa First Bancshares continue to believe in the value of our banking franchise in two unique communities in southeast Iowa. We continue to appreciate the dedication and quality of our team members, both those who have served our banks for many years, as well as those who have joined us in the relatively recent past. The same can be said for our Boards of Directors, as we value not only the accumulated years of wisdom provided by those of our more senior members, but also the fresh vision and broad areas of expertise provided by our newer board members, assets which are so necessary in today's competitive business climate.

As is always the case, we are most grateful to our shareholders who have supported our efforts with such great loyalty over these many years. We do not take this support for granted, and will be making special efforts to warrant it as we address our challenges in 2018.

Sincerely,

A handwritten signature in cursive script that reads "D. Scott Ingstad".

D. Scott Ingstad
Chairman of the Board
President and CEO

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

SELECTED CONSOLIDATED FINANCIAL DATA (DOLLARS IN THOUSANDS)

Balance Sheet (at year-end)	2017	2016	2015	2014
Gross loans	\$ 406,367	\$ 401,041	\$ 373,288	\$ 355,093
Net loans	400,683	396,369	368,725	350,466
Allowance for loan losses	5,684	4,672	4,563	4,627
Deposits and short-term borrowings	418,996	421,145	392,755	382,362
Federal Home Loan Bank advances	9,000	10,996	11,180	7,360
Total assets	482,158	489,976	456,784	439,771
Stockholders' equity	46,494	45,330	45,241	42,355
Statement of Income (for the year)				
Net interest income	\$ 15,527	\$ 14,951	\$ 14,329	\$ 13,886
Provision for loan losses	2,943	660	220	90
Other income	3,485	3,991	3,437	3,450
Operating expenses	11,916	16,414	11,282	10,726
Income before income taxes	4,153	1,868	6,264	6,520
Income taxes	1,755	438	2,139	2,264
Net income	2,398	1,430	4,125	4,256
Per Share Data				
Net income, basic and diluted	\$ 2.12	\$ 1.27	\$ 3.66	\$ 3.78
Book value at year-end	41.08	40.10	40.07	37.57
Stock price at year-end	45.00	36.90	34.67	34.15
Cash dividends declared during the year	1.16	1.14	1.14	1.14
Cash dividends declared as a percentage of net income	55%	90%	31%	30%
Key Ratios				
Return on average assets	0.50%	0.30%	0.92%	0.97%
Return on average stockholders' equity	5.18	3.06	9.40	10.50
Net interest margin-tax equivalent	3.47	3.43	3.49	3.45
Average stockholders' equity to average assets	9.63	9.64	9.77	9.26
Total regulatory capital to risk-weighted assets	13.00	12.72	13.46	13.38
Efficiency ratio (all operating expenses, excluding the provision for loan losses, divided by the sum of net interest income and other income)	62.68	86.65	63.50	61.87
Allowance for loan losses as a percent of gross loans at year-end	1.40	1.16	1.22	1.30
Net loan charge-offs (recoveries) as a percent of gross loans at year-end	0.48	0.14	0.08	(0.07)

Independent Auditor's Report

To the Board of Directors
Iowa First Bancshares Corp.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Iowa First Bancshares Corp. and subsidiaries which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity and cash flows for the years then ended and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Iowa First Bancshares Corp. and subsidiaries as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

RSM US LLP

Davenport, Iowa
March 2, 2018

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

December 31, 2017 and 2016

(In Thousands, Except Share and Per Share Data)

Assets	2017	2016
Cash and due from banks	\$ 11,960	\$ 13,554
Interest-bearing deposits at financial institutions	24,185	36,637
Investment securities available for sale	23,352	21,447
Loans, net of allowance for loan losses 2017 \$5,684; 2016 \$4,672	400,683	396,369
Bank premises and equipment, net	6,529	6,639
Accrued interest receivable	3,427	2,777
Life insurance contracts	7,132	6,937
Restricted investment securities	1,103	1,143
Other assets	3,787	4,473
Total assets	\$ 482,158	\$ 489,976
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 53,421	\$ 61,358
Interest-bearing	357,331	353,321
Total deposits	410,752	414,679
Short-term borrowings	8,244	6,466
Note payable	2,700	3,000
Federal Home Loan Bank advances	9,000	10,996
Dividends payable	328	322
Other liabilities	4,640	9,183
Total liabilities	435,664	444,646
Commitments and Contingencies (Note 12)		
Stockholders' Equity:		
Preferred stock, stated value of \$1.00 per share; shares authorized 500,000; shares issued none	-	-
Common stock, no par value; shares authorized 6,000,000; shares issued 1,756,831; shares outstanding 2017 1,131,847; 2016 1,130,436	200	200
Additional paid-in capital	4,186	4,171
Retained earnings	62,456	61,371
Accumulated other comprehensive income	127	109
Less cost of common shares acquired for the treasury 2017 624,984 shares; 2016 626,395 shares	(20,475)	(20,521)
Total stockholders' equity	46,494	45,330
Total liabilities and stockholders' equity	\$ 482,158	\$ 489,976

See Notes to Consolidated Financial Statements.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

Years Ended December 31, 2017 and 2016

(In Thousands, Except Share and Per Share Data)

	2017	2016
Interest and dividend income:		
Loans, including fees:		
Taxable	\$ 16,943	\$ 16,051
Nontaxable	167	166
Investment securities available for sale:		
Taxable	194	170
Nontaxable	150	243
Restricted investment securities	40	37
Interest-bearing deposits and other	256	187
Total interest and dividend income	17,750	16,854
Interest expense:		
Deposits	1,927	1,628
Note payable	111	95
Federal Home Loan Bank advances	181	176
Short-term borrowings	4	4
Total interest expense	2,223	1,903
Net interest income	15,527	14,951
Provision for loan losses	2,943	660
Net interest income after provision for loan losses	12,584	14,291
Other income:		
Trust department	333	354
Service fees	2,265	2,273
Gains on loans sold	255	288
Life insurance contracts	264	258
Other	368	818
Total other income	3,485	3,991
Operating expenses:		
Salaries and employee benefits	6,302	5,976
Occupancy expenses, net	988	953
Equipment expenses	700	744
Office supplies, printing and postage	227	251
Computer costs	349	398
Advertising and business promotion	246	256
FDIC insurance premiums	183	224
Loss on legal settlement	-	4,750
Other operating expenses	2,921	2,862
Total operating expenses	11,916	16,414
Income before income taxes	4,153	1,868
Income taxes	1,755	438
Net income	\$ 2,398	\$ 1,430
Net income per common share, basic and diluted	\$ 2.12	\$ 1.27
Weighted average common shares outstanding, basic and diluted	1,131,440	1,129,930
Dividends declared per share	\$ 1.16	\$ 1.14

See Notes to Consolidated Financial Statements.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Years Ended December 31, 2017 and 2016

(In Thousands)

	2017	2016
Net income	<u>\$ 2,398</u>	<u>\$ 1,430</u>
Other comprehensive income:		
Unrealized gains (losses) on securities available for sale, unrealized holding gains (losses) arising during the year before tax	31	(179)
Tax expense (benefit)	<u>13</u>	<u>(67)</u>
Other comprehensive income (loss), net of tax	18	(112)
Comprehensive income	<u><u>\$ 2,416</u></u>	<u><u>\$ 1,318</u></u>

See Notes to Consolidated Financial Statements.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Years Ended December 31, 2017 and 2016

(In Thousands, Except Share and Per Share Data)

	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Compre- hensive Income	Treasury Stock	Total
Balance, December 31, 2015	\$ 200	\$ 4,161	\$ 61,229	\$ 221	\$ (20,570)	\$ 45,241
Comprehensive income:						
Net income	-	-	1,430	-	-	1,430
Other comprehensive (loss), net of tax	-	-	-	(112)	-	(112)
Comprehensive income						<u>1,318</u>
Cash dividends declared, \$1.14 per share	-	-	(1,288)	-	-	(1,288)
Contribution of 1,485 shares of treasury stock to the retirement plan	-	10	-	-	49	59
Balance, December 31, 2016	200	4,171	61,371	109	(20,521)	45,330
Comprehensive income:						
Net income	-	-	2,398	-	-	2,398
Other comprehensive income, net of tax	-	-	-	18	-	18
Comprehensive income						<u>2,416</u>
Cash dividends declared, \$1.16 per share	-	-	(1,313)	-	-	(1,313)
Contribution of 1,411 shares of treasury stock to the retirement plan	-	15	-	-	46	61
Balance, December 31, 2017	\$ 200	\$ 4,186	\$ 62,456	\$ 127	\$ (20,475)	\$ 46,494

See Notes to Consolidated Financial Statements.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended December 31, 2017 and 2016

(In Thousands)

	2017	2016
Cash Flows from Operating Activities:		
Net income	\$ 2,398	\$ 1,430
Adjustments to reconcile net income to net cash provided by operating activities:		
Proceeds from loans sold	9,163	9,696
Loans underwritten for sale	(8,908)	(9,310)
Gains on loans sold	(255)	(288)
Provision for loan losses	2,943	660
Depreciation	650	706
(Gain) loss on other real estate owned	22	(2)
Deferred income taxes	1,715	(1,544)
Deferred compensation expense	365	354
Amortization of premiums on investment securities, net	57	86
Increase in cash value of life insurance contracts	(195)	(201)
Loss on legal settlement	-	4,750
Changes in assets and liabilities:		
(Increase) in accrued interest receivable	(650)	(448)
Net (increase) in other assets	(1,068)	(335)
Net (decrease) in other liabilities	(4,847)	(198)
Net cash provided by operating activities	1,390	5,356
Cash Flows from Investing Activities:		
Net (increase) decrease in interest-bearing deposits at financial institutions	12,452	(11,322)
Activity in securities portfolio:		
Purchases	(26,256)	(13,000)
Maturities, calls and paydowns	24,325	19,000
Net (increase) in loans	(7,332)	(28,544)
Purchases of bank premises and equipment, net	(540)	(629)
Activity in restricted investment securities:		
Purchases	(170)	(280)
Sales	210	267
Proceeds from sale of other real estate owned	79	145
Net cash provided by (used in) investing activities	\$ 2,768	\$ (34,363)

(Continued)

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

Years Ended December 31, 2017 and 2016

(In Thousands)

	2017	2016
Cash Flows from Financing Activities:		
Net (decrease) in noninterest-bearing deposits	\$ (7,937)	\$ (9,945)
Net increase in interest-bearing deposits	4,010	36,791
Proceeds from note payable	-	300
Repayment of note payable	(300)	(250)
Net increase in short-term borrowings	1,778	1,544
Activity in Federal Home Loan Bank advances:		
Advances	7,250	6,500
Repayments	(9,246)	(6,684)
Cash dividends paid	(1,307)	(1,288)
Net cash provided by (used in) financing activities	(5,752)	26,968
Net (decrease) in cash and due from banks	(1,594)	(2,039)
Cash and due from banks:		
Beginning	13,554	15,593
Ending	<u>\$ 11,960</u>	<u>\$ 13,554</u>
Supplemental Disclosures of Cash Flow Information, cash payments for:		
Interest	\$ 2,202	\$ 1,885
Income taxes	369	2,297
Supplemental Schedule of Noncash Investing and Financing Activities:		
Change in accumulated other comprehensive income, unrealized gains (losses) on securities available for sale, net	18	(112)
Transfers of loans to other real estate	75	142
Contribution of shares of treasury stock to the retirement plan	61	59

See Notes to Consolidated Financial Statements.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies

Nature of business:

Iowa First Bancshares Corp. (Company) is a bank holding company headquartered in Muscatine, Iowa. The Company owns the outstanding stock of two national banks, First National Bank of Muscatine and First National Bank in Fairfield (Banks). First National Bank of Muscatine has a total of four locations in Muscatine, Iowa. First National Bank in Fairfield has two locations in Fairfield, Iowa. Each bank is engaged in the general commercial banking business and provides full service banking to individuals and businesses, including checking, savings, money market and time deposit accounts, commercial loans, consumer loans, real estate loans, safe deposit facilities, transmitting of funds, trust services, debit and credit cards, internet banking, automated teller machines and such other banking services as are usual and customary for commercial banks.

Significant accounting policies:

Accounting estimates: The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, other-than-temporary impairment of investment securities, and the fair value of financial instruments.

Principles of consolidation: The accompanying consolidated financial statements include the accounts of the Company and all wholly-owned subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

Presentation of cash flows: For purposes of reporting cash flows, cash and due from banks includes cash on-hand, amounts due from banks, and the cash items in process of clearing. Cash flows from interest-bearing deposits at financial institutions, loans, deposits and short-term borrowings are reported net.

Investment securities available for sale: Securities available for sale are accounted for at fair value and the unrealized holding gains or losses are presented as a separate component of accumulated other comprehensive income, net of their deferred income tax effect. Realized gains and losses, determined using the specific-identification method, are included in earnings. Premiums and discounts are recognized in interest income using the interest method over the expected life of the security. There were no investments held to maturity or for trading purposes as of December 31, 2017 or 2016.

Available for sale securities are evaluated to determine whether declines in the fair value of securities below their amortized cost are other-than-temporary. In estimating other-than-temporary impairment losses on debt securities, management considers a number of factors, including, but not limited to, (1) the length of time and extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) the current market conditions and (4) the intent of the Company to not sell the security prior to recovery, and whether it is more-likely-than-not that the Company will be required to sell the security prior to its recovery.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

Loans: Loans are stated at the amount of unpaid principal, reduced by an allowance for loan losses. Direct loan origination fees and costs are generally being deferred and the net amounts amortized as an adjustment of the related loan's yield. The Banks generally amortize these amounts over the contractual life. Direct loan origination fees and costs related to loans sold to unrelated third parties are recognized as income or expense in the current consolidated statement of income. Commitment fees based upon a percentage of customers' unused lines of credit and fees related to standby letters of credit are not significant.

Allowance for credit losses and fair value are disclosed by portfolio segment, while credit quality information, impaired financing receivables, nonaccrual status and troubled debt restructurings are presented by class of financing receivable. A portfolio segment is defined as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. A class of financing receivable is defined as a further disaggregation of a portfolio segment based on risk characteristics and the entity's method for monitoring and assessing credit risk.

The Company's portfolio segments are as follows:

- Commercial and industrial
- Commercial real estate owner occupied
- Commercial real estate nonowner occupied
- Agriculture
- Residential real estate
- Consumer and other

The Company's classes of loans are identical to their portfolio segments.

Generally, for all classes of loans, loans are considered past due when contractual payments are delinquent for 31 days or greater.

For all classes of loans, loans will generally be placed on nonaccrual status when the loan has become 90 days past due (unless the loan is well secured and in the process of collection); or if any of the following conditions exist:

- It becomes evident that the borrower will not make payments, or will not or cannot meet the terms for renewal of a matured loan,
- When full repayment of principal and interest is not expected,
- When the loan is graded "substandard" and the future accrual of interest is not protected by sound collateral values,
- When the loan is graded "doubtful",
- When the borrower files bankruptcy and an approved plan of reorganization or liquidation is not anticipated in the near future, or
- When foreclosure action is initiated.

When a loan is placed on nonaccrual status, payments received will be applied to the principal balance. However, interest may be taken on a cash basis in the event the loan is fully secured and the risk of loss is minimal. Previously recorded but uncollected interest on a loan placed in nonaccrual status is accounted for as follows: if the previously accrued but uncollected interest and the principal amount of the loan is protected by sound collateral value based upon a current, independent qualified appraisal, such interest may remain on the Company's books. If such interest is not so protected, it is considered a loss with the amount thereof recorded in the current year being reversed against current earnings, and the amount recorded in the prior year being charged against the allowance for loan losses.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

For all classes of loans, nonaccrual loans may be restored to accrual status provided the following criteria are met:

- The loan is current, and all principal and interest amounts contractually due have been made,
- The loan is well secured and in the process of collection, and
- Prospects for future principal and interest payments are not in doubt.

Troubled debt restructures: Troubled debt restructuring exists when the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession (either imposed by court order, law, or agreement between the borrower and the Company) to the borrower that it would not otherwise consider. These concessions could include forgiveness of principal, extension of maturity dates, and reduction of stated interest rates or accrued interest. The Company is attempting to maximize its recovery of the balances of the loans through these various concessionary restructurings.

Allowance for loan losses: For all portfolio segments, the allowance for loan losses is maintained at the level considered adequate by management of the Banks to provide for losses that are probable. The allowance is increased by provisions charged to operating expense and reduced by net charge-offs. In determining the adequacy of the allowance balance, the Banks make continuous evaluations of the loan portfolio and related off-balance sheet commitments, consider current economic conditions, historical loan loss experience, review of specific problem loans and other factors.

A discussion of the risk characteristics and the allowance for loan losses by each portfolio segment follows:

For commercial and industrial loans, the Company focuses on small and mid-sized businesses with primary operations in transportation, warehousing and manufacturing, as well as serving as building contractors, business services companies, health care providers, financial organizations and retailers. The Company provides a wide range of commercial and industrial loans, including lines of credit for working capital and operational purposes, and term loans for the acquisition of real estate, facilities, equipment and other purposes. Approval is generally based on the following factors:

- Sufficient cash flow to support debt repayment;
- Ability and stability of current management of the borrower;
- Positive earnings and financial trends;
- Earnings projections based on reasonable assumptions;
- Financial strength of the industry and business; and
- Value and marketability of collateral.

Collateral for commercial and industrial loans generally includes accounts receivable, inventory, equipment and real estate. The lending policy specifies approved collateral types and corresponding maximum advance percentages. The value of collateral pledged on loans typically exceeds the loan amount by a margin sufficient to absorb potential erosion of its value in the event of foreclosure and cover the loan amount plus costs incurred to convert it to cash.

The lending policy specifies maximum term limits for commercial and industrial loans. For real estate loans, the maximum term is 30 years. The lending policy includes guidelines for real estate appraisals, including minimum appraisal standards based on certain transactions. Where the purpose of the loan is to finance depreciable equipment, the term of the loan generally does not exceed the estimated useful life of the asset. For lines of credit, the typical maximum term is 365 days. However, longer maturities may be approved if the loan is secured by readily marketable collateral.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

In addition, the Company often takes personal guarantees to help assure repayment. Loans may be made on an unsecured basis if warranted by the overall financial condition of the borrower.

Commercial real estate owner occupied and commercial real estate nonowner occupied are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those standards and processes specific to real estate loans. Collateral for both owner occupied and nonowner occupied commercial real estate loans generally includes the underlying real estate and improvements, and may include additional assets as well as personal guarantees of the borrower.

The lending policy specifies maximum loan-to-value limits based on the category of commercial real estate (commercial real estate loans on improved property, raw land, land development and commercial construction). The lending policy also includes guidelines for real estate appraisals, including minimum appraisal standards based on certain transactions.

Commercial real estate owner occupied loans are generally considered to have less risk than commercial real estate nonowner occupied loans. The Company monitors each of these type of loans as a percentage of total capital plus the allowance for loan losses in an effort to identify and control loan type concentration risk.

Agriculture loans are subject to underwriting standards and processes similar to commercial and industrial and commercial real estate loans. The Company provides a wide range of agriculture loans, including lines of credit for working capital and operational purposes, and term loans for the acquisition of real estate, facilities, equipment and other purposes. Approval is generally based on the same factors considered for commercial and industrial loans.

Collateral for agriculture loans generally includes accounts receivable, inventory (typically grain or livestock), equipment and real estate. The lending policy specifies approved collateral types and corresponding maximum advance percentages. The value of collateral pledged on loans typically exceeds the loan amount by a margin sufficient to absorb potential erosion of its value in the event of foreclosure and cover the loan amount plus costs incurred to convert it to cash.

The lending policy specifies maximum term limits for agricultural loans. For real estate loans, the maximum term is 30 years. The lending policy includes guidelines for real estate appraisals, including minimum appraisal standards based on certain transactions. Where the purpose of the loan is to finance depreciable equipment, the term of the loan generally does not exceed the estimated useful life of the asset. For lines of credit, the typical maximum term is 365 days. However, longer maturities may be approved if the loan is secured by readily marketable collateral.

In addition, the Company often takes personal guarantees to help assure repayment. Loans may be made on an unsecured basis if warranted by the overall financial condition of the borrower.

In some instances for all loans, it may be appropriate to originate or purchase loans that are exceptions to the guidelines and limits established within the lending policy described above and below. In general, exceptions to the lending policy do not significantly deviate from the guidelines and limits established within the lending policy and, if there are exceptions, they are clearly noted as such and specifically identified in loan approval documents.

For commercial and industrial, commercial real estate owner occupied, commercial real estate nonowner occupied and agriculture loans, the allowance for estimated losses on loans consists of specific and general components.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

The specific component relates to loans that are classified as impaired, as defined below. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan.

For commercial and industrial, commercial real estate owner occupied, commercial real estate nonowner occupied and agriculture loans, a loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a case-by-case basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

The general component consists of quantitative and qualitative factors and covers non-impaired loans. The quantitative factors are based on historical charge-off experience and expected loss from default derived from the Company's internal risk rating process. See below for a detailed description of the Company's internal risk rating scale. The qualitative factors are determined based on an assessment of internal and/or external influences on credit quality that are not fully reflected in the historical loss or risk rating data.

For commercial and industrial, commercial real estate owner occupied, commercial real estate nonowner occupied and agriculture loans, the Company utilizes the following internal risk rating scale:

1. Highest Quality (Pass) – loans of the highest quality with less than normal credit risk. Loans to borrowers with a sound financial condition which reflects good liquidity, a sound capital position and a history of excellent performance. In all cases, the borrower exhibits more than one source of repayment. Loans within this internal rating may also be supported by readily marketable collateral.
2. Superior Quality (Pass) – loans which possess a generally sound financial condition. The trend in financial indicators is generally constant. In all cases, the borrower exhibits more than one source of repayment. In general, these loans are of good quality with acceptable financial conditions and reasonable credit risks.
3. Satisfactory Quality (Watch) – loans with higher levels of credit risk, but where the borrower still exhibits the potential to liquidate the loan. The potential for additional problems exist in these loans, and they may lack a secondary source of repayment.
4. Special Mention – loans in this category are currently adequately collateralized, but the financial performance of the borrower has shown a downturn and needs to improve in order to generate sufficient cash flow for overall performance. Loans in this category will remain at this rating for a limited time (12 – 24 months maximum) as the performance needs to improve or the loan will be downgraded to a "5" or substandard rating.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

5. Substandard – loans with inadequate financial condition not meeting our Company's credit standards and/or ability to meet scheduled payments. Loss is possible. Loans in this category will be transferred to nonaccrual status with interest charged off if past due 90 days or more, unless well secured and in the process of collection.
6. Doubtful – loans with a weak financial condition making collection in full improbable. The possibility of principal loss is high but because of certain important and reasonably specific pending factors, full charge off is deferred until more exact status can be determined. A partial charge-off of principal may occur to more clearly exhibit the true value of the asset. Loans in this category are on nonaccrual status and interest charged off.

For commercial and industrial, commercial real estate owner occupied, commercial real estate nonowner occupied and agriculture loans, or credit relationships with aggregate exposure greater than \$500,000, a loan review will be required within 15 months of the most recent credit review. Additionally, all loans rated "3", "4", "5" or "6" greater than \$300,000 will be reviewed no less than every 15 months. The reviews shall be completed in enough detail to, at a minimum, validate the risk rating. Additionally, the reviews shall determine whether any documentation exceptions exist, appropriate written analysis is included in the loan file, and whether credit policies have been properly adhered to.

Annually, an independent review is conducted of a sampling of residential real estate as well as consumer and other loans in order to assess underwriting quality and adherence to policy.

Many of the residential real estate loans underwritten by the Company conform to the underwriting requirements of Freddie Mac or other secondary market aggregators to allow the subsidiary banks to resell loans in the secondary market. The subsidiary banks structure most loans that will not conform to those underwriting requirements as adjustable rate mortgages that mature or adjust in one to five years, and then retain these loans in their portfolios. Servicing rights are retained on many, but not all, of the residential real estate loans sold in the secondary market. The lending policy establishes minimum appraisal and other credit guidelines.

The Company provides many types of consumer and other loans including motor vehicle, home improvement, home equity, signature loans and small personal credit lines. The lending policy addresses specific credit guidelines by consumer loan type.

For residential real estate loans, and consumer and other loans, these large groups of smaller balance homogenous loans are collectively evaluated for impairment. The Company applies a quantitative factor based on historical charge-off experience in total for each of these segments. Accordingly, the Company generally does not separately identify individual residential real estate loans, and/or consumer and other loans for impairment disclosures, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

Troubled debt restructures are considered impaired loans and are subject to the same allowance methodology as described above for impaired loans by portfolio segment.

Sales of loans: As part of its management of assets and liabilities, the Company periodically sells residential real estate loans. Loans which are expected to be sold in the foreseeable future are classified as held for sale and are recorded at the lower of cost or estimated market value in the aggregate.

Credit related financial instruments: In the ordinary course of business, the Company has entered into commitments to extend credit, including standby letters of credit. Such financial instruments are recorded when they are funded.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

Transfers of financial assets: Transfers of financial assets are accounted for as sales, only when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right to pledge or exchange the assets it received, and no condition both constrains the transferee from taking advantage of its right to pledge or exchange and provides more than a modest benefit to the transferor and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

Bank premises and equipment: Bank premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed primarily by the straight-line method based on the estimated useful lives.

Life insurance contracts: Life insurance contracts are stated at their cash surrender value with increases/decreases reflected as income/expense in the consolidated statements of income.

Restricted investment securities: Restricted investment securities represent Federal Home Loan Bank and Federal Reserve Bank common stock. The stock is carried at cost. These equity securities are "restricted" in that they can only be sold back to the respective institution or another member institution at par. Therefore, they are less liquid than other tradable equity securities. The Company views its investment in restricted stock as a long-term investment. Accordingly, when evaluating for impairment, the value is determined based on the ultimate recovery of the par value, rather than recognizing temporary declines in value. There have been no other-than-temporary write-downs recorded on these securities.

Other real estate owned: Other real estate owned (ORE), which is included with other assets on the consolidated balance sheets, represents properties acquired through foreclosure, in-substance foreclosure, or other proceedings. ORE is initially recorded at fair value less costs to sell at the date of foreclosure, establishing a new cost basis. Any write-down to fair value at the time of transfer to ORE is charged to the allowance for loan losses. Property is evaluated regularly to ensure that the recorded amount is supported by the current fair value. Subsequent write-downs to fair value are charged to earnings. ORE totals \$19,000 and \$45,000 at December 31, 2017 and 2016, respectively. Residential real estate properties comprised the entire \$19,000 of ORE at December 31, 2017 and none of the ORE at December 31, 2016. Foreclosure proceedings are in process on residential real estate properties totaling \$98,000 at December 31, 2017.

Other revenue recognition: Revenue from trust services and other service charges and fees is recognized as the services are provided.

Comprehensive income: Comprehensive income is defined as the change in equity during a period from transactions and other events from nonowner sources. Comprehensive income is the total of net income and other comprehensive income (loss), which for the Company is comprised entirely of unrealized gains and losses on securities available for sale.

Income taxes: The Company files its tax return on a consolidated basis with its subsidiary banks. The entities follow the direct reimbursement method of accounting for income taxes under which income taxes or credits which result from the subsidiary banks' inclusion in the consolidated tax return are paid to or received from the parent company.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more-likely-than-not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

The Company accounts for uncertainty in income taxes in accordance with ASC 740, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Company may recognize the tax benefit from an uncertain tax-position only if it is more-likely-than-not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods.

The Company recognizes interest and penalties on income taxes as a component of income tax expense.

The Company is generally no longer subject to U.S. federal or state and local income tax examinations by tax authorities for years before 2014.

Trust assets: Trust assets (other than cash deposits) held by the Banks in fiduciary or agency capacities for its customers are not included in the accompanying consolidated balance sheets since such items are not assets of the Banks.

Earnings per share: Basic earnings per share are arrived at by dividing net income by the weighted average number of shares of common stock outstanding for the respective period. There were no common stock equivalents outstanding during the years ended December 31, 2017 and 2016.

Subsequent events: The Company has evaluated all subsequent events through March 2, 2018, the date that the consolidated financial statements were available to be issued.

Current accounting developments: In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. ASU 2014-09 implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. The standard was originally effective for the Company on January 1, 2017; however, in August 2015, the FASB issued ASU 2015-14 which deferred the effective date by one year. The standard was adopted by the Company on January 1, 2018, and adoption had no significant impact on the consolidated financial statements.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies (Continued)

On January 5, 2016, the FASB issued ASU 2016-01, *Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*. The most far-reaching ramification of the ASU is the elimination of the available-for-sale classification for equity securities and a new requirement to carry those equity securities with readily determinable fair values at fair value through net income. Other notable changes brought about by the ASU involve: (a) applying a practicability exception from fair value accounting to equity securities that do not have a readily determinable fair value, (b) assessing the need for a valuation allowance for a deferred tax asset related to an available-for-sale debt security, (c) applying the fair value option to liabilities and the treatment of changes in fair value attributable to instrument-specific credit risk and (d) adding disclosures and eliminating certain disclosures. The standard was adopted by the Company on January 1, 2018, and adoption had no significant impact on the consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. The underlying premise of the ASU is that financial assets measured at amortized cost should be presented at the net amount expected to be collected, through an allowance for credit losses that is deducted from the amortized cost basis. The allowance for credit losses should reflect management's current estimate of credit losses that are expected to occur over the remaining life of a financial asset. This is in contrast to existing guidance whereby credit losses generally are not recognized until they are incurred. Under the standard impairment of the Company's loans will be measured using the current expected credit loss model, which will entail day-one recognition of life-of-asset expected losses. The standard will be effective for the Company for the fiscal year beginning January 1, 2021. The Company is in the process of analyzing the impact of adoption on the Company's consolidated financial statements.

In March 2017, the FASB issued ASU 2017-08, *Receivables—Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities*, which shortens the amortization period for certain callable debt securities held at a premium to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. The standard will be effective for the Company on January 1, 2019. The adoption is not expected to have a significant impact on the consolidated financial statements.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 2. Investment Securities Available for Sale

The amortized cost and fair value of investment securities available for sale as of December 31, 2017 and 2016 are summarized as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
December 31, 2017				
(In Thousands)				
U.S. treasury securities	\$ 14,764	\$ 1	\$ (63)	\$ 14,702
U.S. government agencies	2,503	-	(4)	2,499
State and political subdivisions	5,696	63	(8)	5,751
Other securities	184	216	-	400
	\$ 23,147	\$ 280	\$ (75)	\$ 23,352
December 31, 2016				
(In Thousands)				
U.S. treasury securities	\$ 7,006	\$ 10	\$ (8)	\$ 7,008
U.S. government agencies	7,510	11	(6)	7,515
State and political subdivisions	6,573	92	(38)	6,627
Other securities	184	113	-	297
	\$ 21,273	\$ 226	\$ (52)	\$ 21,447

All but \$3,000 of the unrealized losses as of December 31, 2017 had existed for less than 12 months, and all of the unrealized losses as of December 31, 2016 had existed for less than 12 months. The unrealized losses which had existed for more than 12 months as of December 31, 2017 were on one U.S. treasury security with a fair value of \$499,000 and one U.S. government agency security with a fair value of \$499,000.

As of December 31, 2017, the investment portfolio included sixty securities. Of this number, thirty-six securities have current unrealized losses, only two of which have existed for longer than one year. All of the debt securities with unrealized losses are considered to be acceptable credit risks. Based upon an evaluation of the available evidence, including recent changes in market rates and credit rating information, management believes the decline in fair values for these debt securities are temporary. In addition, the Company does not have the intent to sell these debt securities and it is not more-likely-than-not that the Company will be required to sell these debt securities prior to their anticipated recovery.

The Company has not recognized other-than-temporary impairment on any securities for the years ended December 31, 2017 and 2016.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 2. Investment Securities Available for Sale (Continued)

The amortized cost and fair value of investment securities available for sale as of December 31, 2017, by contractual maturity, are shown below. Other securities are excluded from the maturity categories as they have no fixed maturity date.

	Amortized Cost	Fair Value
(In Thousands)		
Securities available for sale:		
Due in one year or less	\$ 9,153	\$ 9,146
Due after one year through five years	13,456	13,450
Due after five years through ten years	354	356
	22,963	22,952
Other securities	184	400
	\$ 23,147	\$ 23,352

Investment securities with a carrying value of \$19,496,000 and \$17,768,000 as of December 31, 2017 and 2016, respectively, are pledged on short-term borrowings (specifically, securities sold under agreements to repurchase) and for other purposes as required or permitted by law.

There were no sales of securities during the years ended December 31, 2017 and 2016.

Note 3. Loans

The composition of loans as of December 31, 2017 and 2016 is summarized as follows:

	2017	2016
(In Thousands)		
Commercial and industrial	\$ 63,295	\$ 67,756
Commercial real estate owner occupied	32,392	35,806
Commercial real estate nonowner occupied	60,319	57,124
Agricultural	105,847	95,661
Residential real estate	130,191	127,433
Consumer and other	14,323	17,261
Total loans	406,367	401,041
Less allowance for loan losses	5,684	4,672
	\$ 400,683	\$ 396,369

There were no loans held for sale as of December 31, 2017 and 2016.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

The aging of the loan portfolio, by classes of loans, as of December 31, 2017 and 2016 is summarized as follows:

	Current	30-59 Days Past Due	60-89 Days Past Due	Accruing Past Due 90 Days or More	Nonaccrual Loans	Total
2017						
(In Thousands)						
Commercial and industrial	\$ 60,530	\$ 230	\$ 393	\$ 409	\$ 1,733	\$ 63,295
Commercial real estate owner occupied	32,392	-	-	-	-	32,392
Commercial real estate nonowner occupied	57,719	2,136	-	-	464	60,319
Agriculture	100,840	1,327	2,232	1,439	9	105,847
Residential real estate	128,695	786	104	92	514	130,191
Consumer and other	13,674	296	119	37	197	14,323
	\$ 393,850	\$ 4,775	\$ 2,848	\$ 1,977	\$ 2,917	\$ 406,367
2016						
(In Thousands)						
Commercial and industrial	\$ 67,597	\$ 75	\$ -	\$ -	\$ 84	\$ 67,756
Commercial real estate owner occupied	35,806	-	-	-	-	35,806
Commercial real estate nonowner occupied	56,468	-	-	-	656	57,124
Agriculture	94,814	32	22	272	521	95,661
Residential real estate	126,762	87	-	-	584	127,433
Consumer and other	16,303	363	102	28	465	17,261
	\$ 397,750	\$ 557	\$ 124	\$ 300	\$ 2,310	\$ 401,041

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

Nonperforming loans, by classes of loans, as of December 31, 2017 and 2016 are summarized as follows:

	Accruing Past Due 90 Days or More	Nonaccrual Loans *	Troubled Debt Restructures- Accruing	Total Nonperforming Loans
2017				
(In Thousands)				
Commercial and industrial	\$ 409	\$ 1,733	\$ 439	\$ 2,581
Commercial real estate owner occupied	-	-	-	-
Commercial real estate nonowner occupied	-	464	3,038	3,502
Agriculture	1,439	9	-	1,448
Residential real estate	92	514	51	657
Consumer and other	37	197	-	234
	\$ 1,977	\$ 2,917	\$ 3,528	\$ 8,422
2016				
(In Thousands)				
Commercial and industrial	\$ -	\$ 84	\$ -	\$ 84
Commercial real estate owner occupied	-	-	-	-
Commercial real estate nonowner occupied	-	656	3,104	3,760
Agriculture	272	521	-	793
Residential real estate	-	584	56	640
Consumer and other	28	465	-	493
	\$ 300	\$ 2,310	\$ 3,160	\$ 5,770

* Nonaccrual loans as of December 31, 2017 include \$447,000 of troubled debt restructures, including \$334,000 in commercial and industrial, \$98,000 in residential real estate and \$15,000 in consumer and other. Nonaccrual loans as of December 31, 2016 include \$9,000 of troubled debt restructures in consumer and other.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

Changes in the allowance for loan losses, by portfolio segment, during the years ended December 31, 2017 and 2016 are summarized as follows:

	Commercial and Industrial	Commercial Real Estate Owner Occupied	Commercial Real Estate Nonowner Occupied	Agriculture	Residential Real Estate	Consumer and Other	Total
2017							
(In Thousands)							
Balance, beginning	\$ 441	\$ 377	\$ 1,068	\$ 1,544	\$ 562	\$ 680	\$ 4,672
Provisions charged to expense	1,785	(28)	288	619	119	160	2,943
Recoveries	24	-	35	-	13	89	161
	<u>2,250</u>	<u>349</u>	<u>1,391</u>	<u>2,163</u>	<u>694</u>	<u>929</u>	<u>7,776</u>
Loans charged off	1,378	-	100	194	35	385	2,092
Balance, ending	<u>\$ 872</u>	<u>\$ 349</u>	<u>\$ 1,291</u>	<u>\$ 1,969</u>	<u>\$ 659</u>	<u>\$ 544</u>	<u>\$ 5,684</u>
2016							
(In Thousands)							
Balance, beginning	\$ 515	\$ 341	\$ 1,162	\$ 1,203	\$ 562	\$ 780	\$ 4,563
Provisions charged to expense	(122)	36	193	341	50	162	660
Recoveries	48	-	13	14	27	74	176
	<u>441</u>	<u>377</u>	<u>1,368</u>	<u>1,558</u>	<u>639</u>	<u>1,016</u>	<u>5,399</u>
Loans charged off	-	-	300	14	77	336	727
Balance, ending	<u>\$ 441</u>	<u>\$ 377</u>	<u>\$ 1,068</u>	<u>\$ 1,544</u>	<u>\$ 562</u>	<u>\$ 680</u>	<u>\$ 4,672</u>

The allowance for loan losses, by impairment evaluation and by portfolio segment, as of December 31, 2017 and 2016, is summarized as follows:

	Commercial and Industrial	Commercial Real Estate Owner Occupied	Commercial Real Estate Nonowner Occupied	Agriculture	Residential Real Estate	Consumer and Other	Total
2017							
(In Thousands)							
Allowance for loans individually evaluated for impairment	\$ 52	\$ -	\$ -	\$ 71	\$ -	\$ -	\$ 123
Allowance for loans collectively evaluated for impairment	820	349	1,291	1,898	659	544	5,561
	<u>\$ 872</u>	<u>\$ 349</u>	<u>\$ 1,291</u>	<u>\$ 1,969</u>	<u>\$ 659</u>	<u>\$ 544</u>	<u>\$ 5,684</u>
Loans individually evaluated for impairment	\$ 2,191	\$ -	\$ 3,502	\$ 830	\$ 557	\$ 201	\$ 7,281
Loans collectively evaluated for impairment	61,104	32,392	56,817	105,017	129,634	14,122	399,086
	<u>\$ 63,295</u>	<u>\$ 32,392</u>	<u>\$ 60,319</u>	<u>\$ 105,847</u>	<u>\$ 130,191</u>	<u>\$ 14,323</u>	<u>\$ 406,367</u>

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

	Commercial and Industrial	Commercial Real Estate Owner Occupied	Commercial Real Estate Nonowner Occupied	Agriculture	Residential Real Estate	Consumer and Other	Total
2016							
(In Thousands)							
Allowance for loans individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Allowance for loans collectively evaluated for impairment	441	377	1,068	1,544	562	680	4,672
	<u>\$ 441</u>	<u>\$ 377</u>	<u>\$ 1,068</u>	<u>\$ 1,544</u>	<u>\$ 562</u>	<u>\$ 680</u>	<u>\$ 4,672</u>
Loans individually evaluated for impairment	\$ -	\$ -	\$ 3,761	\$ 653	\$ 642	\$ 464	\$ 5,520
Loans collectively evaluated for impairment	67,756	35,806	53,363	95,008	126,791	16,797	395,521
	<u>\$ 67,756</u>	<u>\$ 35,806</u>	<u>\$ 57,124</u>	<u>\$ 95,661</u>	<u>\$ 127,433</u>	<u>\$ 17,261</u>	<u>\$ 401,041</u>

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

Loans, by classes of loans, considered to be impaired as of December 31, 2017 and 2016 are summarized following. The recorded investment represents customer balances net of any partial charge-offs recognized on the loan. The unpaid principal balance represents the recorded balance outstanding on the loan without consideration of the charge-offs.

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized for Cash Payments Received
2017						
(In Thousands)						
Classes of loans:						
Impaired loans with no specific allowance recorded:						
Commercial and industrial	\$ 1,752	\$ 3,189	\$ -	\$ 876	\$ 12	\$ 12
Commercial real estate owner occupied	-	-	-	-	-	-
Commercial real estate nonowner occupied	3,502	3,949	-	3,632	-	-
Agriculture	10	12	-	331	10	10
Residential real estate	557	631	-	600	14	14
Consumer and other	201	239	-	333	6	6
	6,022	8,020	-	5,772	42	42
Impaired loans with specific allowance recorded:						
Commercial and industrial	439	439	52	220	-	-
Commercial real estate owner occupied	-	-	-	-	-	-
Commercial real estate nonowner occupied	-	-	-	-	-	-
Agriculture	820	820	71	410	-	-
Residential real estate	-	-	-	-	-	-
Consumer and other	-	-	-	-	-	-
	1,259	1,259	123	630	-	-
Total impaired loans:						
Commercial and industrial	2,191	3,628	52	1,096	12	12
Commercial real estate owner occupied	-	-	-	-	-	-
Commercial real estate nonowner occupied	3,502	3,949	-	3,632	-	-
Agriculture	830	832	71	741	10	10
Residential real estate	557	631	-	600	14	14
Consumer and other	201	239	-	333	6	6
	\$ 7,281	\$ 9,279	\$ 123	\$ 6,402	\$ 42	\$ 42

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized for Cash Payments Received
2016						
(In Thousands)						
Impaired loans with no specific allowance recorded:						
Commercial and industrial	\$ -	\$ 43	\$ -	\$ 119	\$ 17	\$ 17
Commercial real estate owner occupied	-	-	-	33	-	-
Commercial real estate nonowner occupied	3,761	4,112	-	1,911	9	9
Agriculture	653	660	-	2,435	40	40
Residential real estate	642	756	-	703	-	-
Consumer and other	464	492	-	338	10	10
	<u>\$ 5,520</u>	<u>\$ 6,063</u>	<u>\$ -</u>	<u>\$ 5,539</u>	<u>\$ 76</u>	<u>\$ 76</u>

As of and for the year ended December 31, 2016 there were no impaired loans with a specific allowance recorded.

Impaired loans for which no allowance has been provided have adequate collateral, based on management's current estimates.

For commercial and industrial, commercial real estate owner occupied, commercial real estate nonowner occupied and agriculture loans, the Company's credit quality indicator is internally assigned risk rating. See Note 1 for further information.

For residential real estate loans and consumer and other loans, the Company's credit quality indicator is performance determined by delinquency status. Delinquency status is updated daily by the Company's loan system.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

For each class of loans, the following summarizes the recorded investment by credit quality indicator as of December 31, 2017 and 2016:

	Commercial and Industrial	Commercial Real Estate Owner Occupied	Commercial Real Estate Nonowner Occupied	Agriculture	Total
2017					
(In Thousands)					
Internally assigned risk rating:					
Pass (ratings 1 and 2)	\$ 45,176	\$ 29,625	\$ 48,526	\$ 65,592	\$ 188,919
Watch (rating 3)	13,522	2,767	5,348	26,441	48,078
Special mention (rating 4)	1,168	-	-	7,757	8,925
Substandard (rating 5)	3,429	-	6,445	6,057	15,931
Doubtful (rating 6)	-	-	-	-	-
	\$ 63,295	\$ 32,392	\$ 60,319	\$ 105,847	\$ 261,853

	Residential Real Estate	Consumer and Other	Total
2017			
(In Thousands)			
Delinquency status*:			
Performing	\$ 129,534	\$ 14,089	\$ 143,623
Nonperforming	657	234	891
	\$ 130,191	\$ 14,323	\$ 144,514

	Commercial and Industrial	Commercial Real Estate Owner Occupied	Commercial Real Estate Nonowner Occupied	Agriculture	Total
2016					
(In Thousands)					
Internally assigned risk rating:					
Pass (ratings 1 and 2)	\$ 58,517	\$ 33,867	\$ 46,126	\$ 71,009	\$ 209,519
Watch (rating 3)	6,675	1,939	4,196	23,473	36,283
Special mention (rating 4)	734	-	-	-	734
Substandard (rating 5)	1,830	-	6,802	1,179	9,811
Doubtful (rating 6)	-	-	-	-	-
	\$ 67,756	\$ 35,806	\$ 57,124	\$ 95,661	\$ 256,347

	Residential Real Estate	Consumer and Other	Total
2016			
(In Thousands)			
Delinquency status*:			
Performing	\$ 126,793	\$ 16,768	\$ 143,561
Nonperforming	640	493	1,133
	\$ 127,433	\$ 17,261	\$ 144,694

* Performing loans are those which are accruing and less than 90 days past due. Nonperforming loans are those on nonaccrual, accruing loans that are greater than or equal to 90 days past due, and accruing TDRs.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans (Continued)

As of December 31, 2017 and 2016 troubled debt restructurings (TDRs) total \$3,975,000 and \$3,169,000, respectively.

For each class of loans, the following summarizes the number and investment in TDRs, by type of concession, that were restructured during the years ended December 31, 2017 and 2016:

	Number of TDRs	Pre-Modification Recorded Investment	Post-Modification Recorded Investment
2017			
(Dollars in Thousands)			
Concession - Extension of maturity:			
Commercial and industrial	3	\$ 773	\$ 773
Residential real estate	2	98	98
Consumer and other	1	14	14
	6	\$ 885	\$ 885
2016			
(Dollars in Thousands)			
Concession - Extension of maturity, commercial real estate nonowner occupied	1	\$ 3,104	\$ 3,104

There was no significant financial impact for principal forgiveness or foregone interest for the TDRs described above. As of December 31, 2017, \$52,000 of allowance for loan losses was allocated to one of the TDRs in commercial and industrial. There were no charge-offs on TDRs during 2017. As of December 31, 2016, there was no current year financial impact for allowance allocations and charge-offs for the TDRs described above.

Subsequent to restructure, \$334,000 and none of the Company's loans redefaulted during 2017 and 2016, respectively, where a default is defined as a delinquency of 90 days or more and/or placement on nonaccrual status.

The Company retains mortgage loan servicing on loans sold into the secondary market which are not included in the accompanying consolidated balance sheets. The unpaid principal balance on these loans was \$57,502,000 and \$59,273,000 as of December 31, 2017 and 2016, respectively. Custodial escrow balances maintained in connection with these loans were approximately \$644,000 and \$623,000 as of December 31, 2017 and 2016, respectively.

In the ordinary course of business, the Company has granted loans to executive officers, directors, principal stockholders and their related interests amounting to \$3,968,000 and \$6,604,000 as of December 31, 2017 and 2016, respectively. This includes loans outstanding as well as unfunded commitments.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 4. Bank Premises and Equipment

Bank premises and equipment are summarized as follows:

	December 31,	
	2017	2016
	(In Thousands)	
Land	\$ 1,091	\$ 1,091
Bank premises	11,653	11,348
Furniture and equipment	4,290	4,181
	<u>17,034</u>	16,620
Accumulated depreciation	10,505	9,981
	<u>\$ 6,529</u>	<u>\$ 6,639</u>

Note 5. Deposits

Included in deposits are certificates of deposit with a minimum denomination of \$250,000 totaling \$19,862,000 and \$17,119,000 as of December 31, 2017 and 2016, respectively. Brokered deposits were \$9,639,000 and \$9,384,000 as of December 31, 2017 and 2016, respectively.

At December 31, 2017, the scheduled maturities of all certificates of deposit (dollars in thousands) are as follows:

Year ending December 31:	
2018	\$ 60,765
2019	28,180
2020	16,695
2021	6,985
2022	3,887
Thereafter	21
	<u>\$ 116,533</u>

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 6. Short-Term Borrowings

Short-term borrowings outstanding as of December 31, 2017 and 2016 totaling \$8,244,000 and \$6,466,000, respectively, consist of securities sold under agreements to repurchase (repurchase agreements), which represent agreements with customers of the Banks which are collateralized with securities of the Banks held by the Federal Home Loan Bank of Des Moines. The Federal Home Loan Bank may sell, loan or otherwise dispose of such securities to other parties in the normal course of their operations with prior written approval of the Banks, and have agreed to resell to the Banks substantially identical securities at the maturities of the agreements. These short-term collateralized borrowings result in the receipt of cash by the Banks from the Banks' customers in exchange for transferring securities as collateral to an independent third-party custodian, with the Banks recognizing an obligation to repay the customers in cash at the transaction's maturity. These types of transactions are sometimes referred to as tri-party repurchase agreements as the third-party custodian is interposed between the repurchase agreement seller (the Banks) and the buyer (the Banks' customers). Such transactions create risks, including (1) the counterparty—the Federal Home Loan Bank of Des Moines—may for some reason fail to release the securities at maturity and (2) the fair value of the securities transferred may decline below the amount of the Banks' obligation to repay customers, and therefore, create an obligation for the Banks to pledge additional amounts. The Company attempts to mitigate these risks by the fact that the majority of the securities involved in these transactions are highly liquid, the financial strength and professional reputation of our counterparty is strong, and we maintain a reasonable excess between the fair value of collateral pledged relative to contractually required repurchase amounts.

As of December 31, 2017 and 2016 all of the repurchase agreements mature on an overnight or continuous basis. Further information on repurchase agreements follows:

	2017	2016
	(In Thousands)	
Securities collateralizing the agreements,		
U.S. Treasury and agency securities	\$ 10,006	\$ 10,504
Less excess collateral	1,762	4,038
	<u>\$ 8,244</u>	<u>\$ 6,466</u>

As members of the Federal Reserve Bank, and in particular, as participants in the Borrower in Custody Program, the Banks have the ability to borrow short-term funds from the Federal Reserve Bank at variable rates. As of December 31, 2017 and 2016 no amounts were outstanding under this program. The Banks have pledged qualifying loans totaling approximately \$37,617,000 as of December 31, 2017 to secure future borrowings of up to \$25,196,000 should the need arise.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 7. Note Payable

Information regarding the Company's outstanding note payable is as follows:

	December 31,	
	2017	2016
	(In Thousands)	
Amortizing note payable to a bank, interest variable at prime rate minus 0.25% with a 3.25% floor rate and a ceiling rate of 6.00%, (4.25% and 3.50% as of December 31, 2017 and 2016, respectively), due June 30, 2021, with annual principal installments of \$300,000, secured by stock of subsidiary banks of the Company.	\$ 2,700	\$ 3,000

The Company has a line of credit with a bank, which allows the Company to borrow up to \$1,500,000. This line of credit has interest variable at prime rate minus 0.25% with a 3.25% floor rate and a ceiling rate of 6.00% (4.25% and 3.50% as of December 31, 2017 and 2016, respectively) and maturity of June 30, 2018. There was no amount outstanding on the line of credit as of December 31, 2017 and 2016.

The note payable agreement contains certain covenants that stipulate the maintenance of minimum capital ratios.

Note 8. Federal Home Loan Bank Advances

Advances from the Federal Home Loan Bank as of December 31, 2017 and 2016 bear interest and are due as follows:

	2017		2016	
	Weighted Average Interest Rate at Year-End	Balance Due	Weighted Average Interest Rate at Year-End	Balance Due
	(In Thousands)			
Year ending December 31:				
2018	1.32%	\$ 1,000	1.32%	\$ 1,000
2019	1.81	5,000	1.25	5,000
2020	1.84	1,750	1.84	1,750
2021	2.06	1,000	2.06	1,000
2022	-	-	2.16	2,246
Thereafter	2.23	250	-	-
		\$ 9,000		\$ 10,996

Federal Home Loan Bank advances are collateralized by Federal Home Loan Bank stock, included in restricted investment securities on the consolidated balance sheets, totaling \$947,000 and \$987,000 as of December 31, 2017 and 2016, respectively. Additionally, first mortgage loans of approximately \$97,538,000 and \$98,099,000 as of December 31, 2017 and 2016, respectively, are pledged as collateral on Federal Home Loan Bank advances.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 9. Regulatory Matters

The Company and Banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company and Banks' financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Banks must meet specific capital guidelines that involve quantitative measures of the Banks' assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and Banks to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), of Tier 1 capital (as defined) to average assets (as defined), and of common equity Tier 1 capital (as defined) to risk-weighted assets (as defined). Management believes, as of December 31, 2017, that the Company and Banks meet all capital adequacy requirements to which they are subject.

As of December 31, 2017, the most recent notification from the Federal Deposit Insurance Corporation categorized the Banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as adequately or well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, Tier 1 leverage, and common equity Tier 1 ratios as set forth in the table. There are no conditions or events since the notification that management believes have changed the Banks' categories.

The Company and Banks' actual capital amounts and ratios are summarized in the following table:

	Actual		For Capital Adequacy Purposes		For Capital Adequacy Purposes With Capital Conservation Buffer*		To be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2017								
Total Capital (to Risk-Weighted Assets):								
Consolidated	\$ 50,827	13.0%	\$ 31,283	≥8.0%	\$ 36,172	≥9.25%	N/A	N/A
First National Bank of Muscatine	38,477	15.0	20,485	≥8.0	23,685	≥9.25	\$ 25,606	≥10.0%
First National Bank in Fairfield	14,737	11.0	10,713	≥8.0	12,388	≥9.25	13,392	≥10.0
Tier 1 Capital (to Risk-Weighted Assets):								
Consolidated	45,942	11.8	23,463	≥6.0	28,351	≥7.25	N/A	N/A
First National Bank of Muscatine	35,275	13.8	15,363	≥6.0	18,564	≥7.25	20,485	≥8.0
First National Bank in Fairfield	13,054	9.8	8,035	≥6.0	9,709	≥7.25	10,714	≥8.0
Tier 1 Capital (to Average Assets):								
Consolidated	45,942	9.5	19,350	≥4.0	19,350	≥4.00	N/A	N/A
First National Bank of Muscatine	35,275	11.2	12,629	≥4.0	12,629	≥4.00	15,787	≥ 5.0
First National Bank in Fairfield	13,054	7.8	6,690	≥4.0	6,690	≥4.00	8,362	≥ 5.0
Common Equity Tier 1 Capital (to Risk-Weighted Assets):								
Consolidated	45,942	11.8	17,597	≥4.5	22,485	≥5.75	N/A	N/A
First National Bank of Muscatine	35,275	13.8	11,523	≥4.5	14,723	≥5.75	16,644	≥ 6.5
First National Bank in Fairfield	13,054	9.8	6,026	≥4.5	7,700	≥5.75	8,705	≥ 6.5

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 9. Regulatory Matters (Continued)

	Actual		For Capital Adequacy Purposes		For Capital Adequacy Purposes With Capital Conservation Buffer*		To be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2016								
Total Capital (to Risk-Weighted Assets):								
Consolidated	\$ 49,468	12.7%	\$ 31,112	≥8.0%	\$ 33,543	≥8.625%	N/A	N/A
First National Bank of Muscatine	36,895	15.0	19,712	≥8.0	21,252	≥8.625	\$ 24,640	≥10.0%
First National Bank in Fairfield	14,956	10.6	11,329	≥8.0	12,214	≥8.625	14,161	≥10.0
Tier 1 Capital (to Risk-Weighted Assets):								
Consolidated	44,796	11.5	23,334	≥6.0	25,765	≥6.625	N/A	N/A
First National Bank of Muscatine	33,848	13.7	14,784	≥6.0	16,324	≥6.625	19,712	≥8.0
First National Bank in Fairfield	13,331	9.4	8,497	≥6.0	9,382	≥6.625	11,329	≥8.0
Tier 1 Capital (to Average Assets):								
Consolidated	44,796	9.2	19,372	≥4.0	19,372	≥4.0	N/A	N/A
First National Bank of Muscatine	33,848	10.6	12,715	≥4.0	12,715	≥4.0	15,894	≥ 5.0
First National Bank in Fairfield	13,331	8.0	6,645	≥4.0	6,645	≥4.0	8,306	≥ 5.0
Common Equity Tier 1 Capital (to Risk-Weighted Assets):								
Consolidated	44,796	11.5	17,501	≥4.5	19,931	≥5.125	N/A	N/A
First National Bank of Muscatine	33,848	13.7	11,088	≥4.5	12,628	≥5.125	16,016	≥ 6.5
First National Bank in Fairfield	13,331	9.4	6,372	≥4.5	7,257	≥5.125	9,205	≥ 6.5

* Beginning in 2016, BASEL III, raises the minimum requirements for capital adequacy purposes. Annually, beginning January 1, 2016 until January 1, 2019, the minimums increase by .625%. The fully phased in minimums are 10.5% for total risk-based capital, 8.5% for Tier 1 risk-based capital and 7.0% for common equity Tier 1 capital.

Current banking law limits the amount of dividends banks can pay. As of December 31, 2017, amounts available for payment of dividends were \$2,094,000 and \$1,619,000 for First National Bank of Muscatine and First National Bank in Fairfield, respectively. Regardless of formal regulatory restrictions the Banks may not pay dividends which would result in their capital levels being reduced below the minimum requirements shown above.

Note 10. Employee Benefits

The Company and subsidiary banks sponsor a retirement plan with 401(k) and employee stock ownership provisions. This plan owned 67,210 and 65,799 common shares of the Company as of December 31, 2017 and 2016, respectively. The plan covers substantially all employees who have reached the age of 21 and worked at least 180 days. The Company and subsidiary banks match 50% of the amount an employee contributes to the plan up to a maximum of 6% of the employee's pay. Additionally, the Company and subsidiary banks may make profit sharing contributions to the plan which are allocated to the accounts of participants in the plan on the basis of total relative compensation. The amounts expensed for the years ended December 31, 2017 and 2016 were \$445,000 and \$419,000, respectively.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 10. Employee Benefits (Continued)

An employee, upon termination of employment, has the option of retaining ownership of shares vested pursuant to the plan or selling such shares to the Plan or Company. As of December 31, 2017, 67,210 shares were held by the retirement plan at a fair value of \$45.00 per share based on the last price at which shares traded in 2017, resulting in a contingent repurchase liability of approximately \$3,024,000.

Annual diversification election options are available to qualifying participants of 25% or 50% of the number of common shares of Iowa First Bancshares Corp. that have been credited to their account in the Plan. Such diversifications are funded either by cash held in the Plan or, if the amount of such cash held in the Plan is insufficient to fund the diversifications, shares are sold to the Company to facilitate the elected diversifications. In conjunction with these diversifications, the Company did not purchase any shares of common stock from plan participants during the years ended December 31, 2017 and 2016.

The Company has entered into deferred compensation agreements with certain directors and executive officers of the Company and the Banks. Under the provisions of the agreements, the directors and officers may defer a portion of their compensation each year. Based upon individual performance, if Board established performance targets are met, a match of up to 50% of the officers' deferrals may be paid by the Company. The Company may make additional discretionary contributions for officers. Related to the agreements, the Company has purchased various life insurance contracts. Interest on deferrals is computed at an annual rate equal to the prime interest rate on the first day of January plus 2%, with a floor of 6% and a ceiling of 12%. For 2017 and 2016 the rate was 6.00%. Upon retirement, the director or officer will receive, pursuant to their prior election, the deferral balance in 60, 84, 120 or 180 substantially equal monthly installments. During the years ended December 31, 2017 and 2016, the Company expensed \$365,000 and \$354,000, respectively, related to the agreements, which includes the compensation deferred as well as related interest. As of December 31, 2017 and 2016, the liability related to the agreements was \$3,834,000 and \$3,548,000, respectively. The cash payments to participants pursuant to the agreements were \$79,000 and \$97,000 for the years ended December 31, 2017 and 2016, respectively.

Note 11. Income Taxes

The components of income tax expense are as follows:

	Year Ended December 31,	
	2017	2016
	(In Thousands)	
Current	\$ 40	\$ 1,982
Deferred	1,715	(1,544)
	<u>\$ 1,755</u>	<u>\$ 438</u>

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 11. Income Taxes (Continued)

Income tax expense differs from the amount computed by applying the federal income tax rate to income before income taxes. The reasons for this difference are as follows:

	Year Ended December 31,			
	2017		2016	
	Dollar Amount	% Of Pretax Income	Dollar Amount	% Of Pretax Income
	(In Thousands)			
Computed "expected" income tax expense	\$ 1,412	34.0%	\$ 635	34.0%
Tax exempt interest and dividend income, net	(103)	(2.5)	(135)	(7.2)
State income taxes, net	137	3.3	62	3.3
Increase in cash surrender value of life insurance contracts	(66)	(1.6)	(68)	(3.6)
Re-valuation of net deferred income tax assets due to reduction in federal income tax rate	490	11.8	-	-
Other, net	(115)	(2.7)	(56)	(3.0)
	\$ 1,755	42.3%	\$ 438	23.5%

On December 22, 2017, the Tax Cuts and Jobs Act (the Act) was signed into law. The Act reduced the federal maximum corporate income tax rate from 35% to 21%, effective for 2018 and future years. The enactment of the Act required a one-time reduction in the Company's net deferred tax assets as of December 31, 2017 and an increase to tax expense of \$490,000 as shown in the table above.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 11. Income Taxes (Continued)

Net deferred tax assets, included in other assets on the consolidated balance sheets, consist of the following components as of December 31:

	<u>2017</u>	<u>2016</u>
	(In Thousands)	
Deferred tax assets:		
Allowance for loan losses	\$ 916	\$ 1,040
Deferred compensation	958	1,323
Loss on legal settlement	-	1,772
Other	131	105
	<u>2,005</u>	<u>4,240</u>
Deferred tax liabilities:		
Net unrealized gains on securities available for sale	(51)	(65)
Bank premises and equipment	(388)	(549)
Net deferred loan origination fees	(240)	(360)
Prepaid expenses	(26)	(38)
Mortgage servicing	(53)	(88)
Insurance receivable	-	(159)
Other	(9)	(15)
	<u>(767)</u>	<u>(1,274)</u>
Net deferred tax assets	<u>\$ 1,238</u>	<u>\$ 2,966</u>

The change in deferred income taxes was reflected in the consolidated financial statements as follows for the years ended December 31, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
	(In Thousands)	
Provision for income taxes	\$ 1,715	\$ (1,544)
Statement of stockholders' equity, accumulated other comprehensive (loss)	13	(67)
	<u>\$ 1,728</u>	<u>\$ (1,611)</u>

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 12. Commitments and Contingencies

Financial instruments with off-balance-sheet risk: The Banks are parties to financial instruments with off-balance-sheet risk made in the normal course of business to meet the financing needs of their customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Banks' exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amounts of those instruments. The Banks use the same credit policies in making commitments and conditional obligations as they do for on-balance-sheet instruments.

	December 31,	
	2017	2016
	(In Thousands)	
Financial instruments whose contract amounts represent credit risk:		
Commitments to extend credit	\$ 47,756	\$ 52,630
Standby letters of credit	1,920	2,529

The commitments to extend credit above are net of participations sold to other banks. Total participations sold to other banks related to the commitments to extend credit were \$3,999,000 and \$1,721,000 as of December 31, 2017 and 2016, respectively.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon and some of the commitments will be sold to other financial intermediaries if drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Banks evaluate each customer's creditworthiness on a case-by-case basis.

Standby letters of credit are conditional commitments issued by the Banks to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and, generally, have terms of one year, or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Banks hold collateral, which may include accounts receivable, inventory, property and equipment, and income-producing properties, supporting those commitments if deemed necessary. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the Banks would be required to fund the commitment. The maximum potential amount of future payments the Banks could be required to make is represented by the contractual amount shown in the preceding summary. If the commitment is funded, the Banks would be entitled to seek recovery from the customer. As of December 31, 2017 and 2016, no amounts have been recorded as liabilities for the Banks' potential obligations under these guarantees.

The Company has no executed contracts for the sale of mortgage loans in the secondary market as of December 31, 2017 and 2016.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 12. Commitments and Contingencies (Continued)

Concentration of credit risk: The Banks grant commercial, real estate and installment loans to customers in the Banks' primary market area of Iowa, with most loans concentrated in the Iowa counties of Muscatine and Jefferson. The Banks have reasonably diversified loan portfolios, as set forth in Note 3. The distribution of commitments to extend credit and standby letters of credit approximates the distribution of loans outstanding. The Banks' policies for requiring collateral are consistent with prudent lending practices and anticipate the potential for economic fluctuations. Collateral varies but may include accounts receivable, inventory, property and equipment, securities, residential real estate properties and income producing commercial properties. It is the policy of the Banks to file financing statements and mortgages covering collateral pledged.

Aside from cash on-hand and in-vault, the Company's cash is maintained at the Federal Reserve Bank and correspondent banks. The total amount of cash on deposit and certificates of deposit with correspondent banks exceeded federal insured limits by \$2,378,000 and \$4,391,000 as of December 31, 2017 and 2016, respectively. At December 31, 2017 nearly all of the cash which exceeded federal insured limits was held at one bank. At December 31, 2016 the entire amount of cash which exceeded federal insured limits was held at one bank. In the opinion of management, no material risk of loss exists due to the financial condition of these financial institutions.

Contingencies: In the normal course of business, the Banks are involved in various legal proceedings. When the Banks face disputes with customers and other counterparties, those disputes can pose financial risk to the Company. The Company intends to vigorously pursue all available defenses related to legal matters, but will also consider other alternatives, including settlement, in situations where there is an opportunity to resolve such on terms that the Company considers to be favorable. Included in this determination is consideration of continued expense, as well as the distractions and inefficiencies inherent in defending such matters, and the uncertainty that is inherent in any jury trial. Except as noted, in the opinion of management, any liability resulting from such proceedings would not have a material adverse effect on the Company's consolidated financial statements.

During 2013, representatives of a previous loan customer of the Company made certain allegations and threatened litigation against the First National Bank of Muscatine, one of the wholly-owned subsidiary banks of the Company, and certain officers thereof. On February 25, 2015, a lawsuit was filed in the Iowa District Court in and for Muscatine County against the Bank and certain of its officers. The suit included various claims and allegations related to the previous lending relationship, including the manner in which certain stock that had been delivered to the Bank for collateral was liquidated and the manner in which default provisions were implemented. On February 7, 2017, the Company entered into a settlement agreement with the plaintiffs related to this litigation. The loss on this settlement, totaling \$4,750,000, was included in the consolidated statement of income for the year ended December 31, 2016, and the related liability was included in other liabilities on the consolidated balance sheet at December 31, 2016. The Company's insurance policy provided coverage of \$425,000 on this matter, reducing the overall financial loss to \$4,325,000. The insurance recovery was included in other income in the consolidated statement of income for the year ended December 31, 2016, and the related receivable was included in other assets on the consolidated balance sheet at December 31, 2016. At the time the agreement was executed the Company continued to believe that the plaintiff's claims were without merit and chose to settle based upon considerations such as those described in the preceding paragraph.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 13. Fair Value Measurements

Accounting guidance on fair value measurements defines fair value, establishes a framework for measuring fair value using a hierarchy system and requires disclosure of fair value measurements. The hierarchy is intended to maximize the use of observable inputs and minimize the use of unobservable inputs and includes three levels based upon the evaluation techniques used. The three levels are as follows:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

A description of the valuation methodologies used for assets measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. The Company has no liabilities measured at fair value.

Investment securities available for sale: Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds and exchange traded equities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flow. Level 2 securities would include U.S. agency securities, mortgage-backed agency securities, obligations of states and political subdivisions and certain corporate, asset backed and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

Impaired loans: The Company does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loan impairment is measured based upon the present value of expected future cash flows discounted at the loan's effective interest rate, except where more practical, at the observable market price of the loan or the fair value of the collateral, if the loan is collateral dependent. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable. Fair value of real estate collateral is determined based upon appraisals by qualified licensed appraisers hired by the Company, and are, generally, considered Level 2 measurements. In some cases, adjustments are made to the appraised values due to various factors including age of the appraisal, age of comparables included in the appraisal, and known changes in the market and in the collateral. When significant adjustments are based on unobservable inputs, the resulting fair value measurement is categorized as a Level 3 measurement. The Company records impaired loans at fair value less selling costs. The fair values reported in the table following are before the deduction for selling costs.

Other real estate owned: Other real estate owned is carried at the lower of the principal amount of the loan outstanding at the time of acquisition, plus any acquisition costs, or the estimated fair value of the property, less disposal and selling costs. The fair value of the property is determined based upon appraisals. As with impaired loans, if significant adjustments are made to the appraised value, based upon unobservable inputs, the resulting fair value measurement is categorized as a Level 3 measurement. The fair values reported in the table following are before the deduction for disposal and selling costs.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 13. Fair Value Measurements (Continued)

There have been no changes in valuation techniques used for any assets measured at fair value during the years ended December 31, 2017 and 2016.

Assets recorded at fair value on a recurring basis:

The following table summarizes assets measured at fair value on a recurring basis as of December 31, 2017 and 2016 segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	Fair Value Measurements Using			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
2017				
(In Thousands)				
Investment securities available for sale:				
U.S. treasury securities	\$ 14,702	\$ 14,702	\$ -	\$ -
U.S. government agencies	2,499	-	2,499	-
State and political subdivisions	5,751	-	5,751	-
Other securities	400	400	-	-
	\$ 23,352	\$ 15,102	\$ 8,250	\$ -
2016				
(In Thousands)				
Investment securities available for sale:				
U.S. treasury securities	\$ 7,008	\$ 7,008	\$ -	\$ -
U.S. government agencies	7,515	-	7,515	-
State and political subdivisions	6,627	-	6,627	-
Other securities	297	297	-	-
	\$ 21,447	\$ 7,305	\$ 14,142	\$ -

There were no transfers of assets or liabilities between Levels 1, 2 and 3 of the fair value hierarchy during the years ended December 31, 2017 and 2016.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 13. Fair Value Measurements (Continued)

Assets recorded at fair value on a nonrecurring basis:

The Company may be required, from time to time, to measure certain assets and liabilities at fair value on a nonrecurring basis, such as when there is evidence of impairment. Assets measured at fair value on a nonrecurring basis are included in the table below:

	Fair Value Measurements Using			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
2017				
(In Thousands)				
Assets:				
Impaired loans	\$ 3,377	\$ -	\$ -	\$ 3,377
Other real estate owned	21	-	-	21
	\$ 3,398	\$ -	\$ -	\$ 3,398
2016				
(In Thousands)				
Assets:				
Impaired loans	\$ 1,912	\$ -	\$ -	\$ 1,912
Other real estate owned	50	-	-	50
	\$ 1,962	\$ -	\$ -	\$ 1,962

Accounting guidance on fair value measurements requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. Certain financial instruments and all nonfinancial instruments are excluded from these disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The following methods and assumptions were used in estimating fair value disclosures for financial instruments in the table below:

Cash and due from banks and interest-bearing deposits at financial institutions: The carrying values for cash and due from banks and interest-bearing deposits at financial institutions, with maturities of one month or less, equal their fair values. Fair values of interest-bearing deposits at financial institutions with remaining maturities of over one month are estimated using discounted cash flow analysis, using interest rates currently available for similar instruments.

Investment securities available for sale: Fair values for investment securities available for sale are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

Loans: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for all other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

IOWA FIRST BANCSHARES CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 13. Fair Value Measurements (Continued)

Accrued interest receivable and payable: The carrying values of accrued interest receivable and payable represent their fair value.

Restricted investment securities: The carrying value of restricted investment securities equals their fair value.

Deposits: Fair values for demand deposits (i.e., interest and noninterest checking, passbook savings and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities of time deposits.

Short-term borrowings and note payable: For the variable rate note payable and borrowings with terms of one month or less, the carrying amount is a reasonable estimate of fair value. The fair value of securities sold under agreements to repurchase with maturities of over one month is estimated using a discounted cash flow analysis, using interest rates available on similar borrowings.

Federal Home Loan Bank advances: The fair value of Federal Home Loan Bank advances is estimated using a discounted cash flow analysis, employing interest rates currently being offered on similar borrowings.

Commitments to extend credit and standby letters of credit: The fair value of these commitments is not material.

The carrying values and estimated fair values of financial instruments as of December 31, 2017 and 2016 are summarized as follows:

	Fair Value Hierarchy Level	2017		2016	
		Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
(In Thousands)					
Financial Assets:					
Cash and due from banks	Level 1	\$ 11,960	\$ 11,960	\$ 13,554	\$ 13,554
Interest-bearing deposits at financial institutions	Level 2	24,185	24,184	36,637	36,654
Investment securities available for sale	See previous table	23,352	23,352	21,447	21,447
Loans, net of allowance	Level 3	3,059	3,377	1,738	1,912
Loans, net of allowance	Level 2	397,624	399,055	394,631	397,203
Accrued interest receivable	Level 2	3,427	3,427	2,777	2,777
Restricted investment securities	Level 1	1,103	1,103	1,143	1,143
Financial Liabilities:					
Deposits	Level 2	410,752	411,129	414,679	415,618
Short-term borrowings	Level 2	8,244	8,244	6,466	6,466
Note payable	Level 2	2,700	2,700	3,000	3,000
Federal Home Loan Bank advances	Level 2	9,000	8,961	10,996	10,983
Accrued interest payable	Level 2	187	187	166	166

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